

CAREER GUIDANCE SESSIONS (ACADEMIC YEAR 2018-2019)

HK Placement cell had organized career guidance sessions for final year students of academic year 2018-2019 on various upcoming sectors.

PROGRAMS ON:

- **Session on 09.10.18**
Resume writing and interview etiquettes
- **Sessions on 22.12.18**
Career counselling session by HK Alumni
- **Session on 11.04.19**
Marketing Representatives
- **Session on 15.12.18.**
Career opportunities in Clinical trial Analytics
- **Sessions on 29.12.18**
Career counselling session by HK Alumni

- **Session on 01.02.18**
Resume writing and interview etiquettes

Prof. Ullas Kharkhanis, Associate dean (Pharma and health care management), IES college, Bandra delivered talk on Resume writing and interview etiquettes. He explained the interview etiquettes and essential points required for resume making. He highlighted on non-verbal communications such as body posture, handshake, eye contact etc. He also explained cardinal rules and phases of interview.

- **Session on 15.12.18.**
Career opportunities in Clinical trial Analytics



Ms. Jyoti Phadatare from Cytel Statistical Software and Services Pvt. Ltd. delivered talk on Career opportunities in Clinical trial Analytics, explained Clinical trial process, Clinical data management. She told students should learn basic R-programming, Python software which are also available free online.

- **Sessions on 22.12.18**
Career counselling session by HK Alumni

- Mr. Zaid Temrikar (Batch 2010-2014) counselled students about the PhD opportunities in pharmaceutical Sciences in USA. He informed about various other competitive exams to students that need to be given for further study in abroad. Mr. Zaid Temrikar told about different scholarships, students get in different universities in USA and other countries.

- Ms Jenil Ashani (Batch 2008-2012) told about her experience in sales and marketing. She also informed about different job positions she handled in sales and marketing.



➤ **Sessions on 29.12.18**
Career counselling session by HK Alumni

- Mr. Shrihari Tajane (Batch 2008-2012) counselled students about the sales and marketing jobs and the hierarchy in the field. He explained the difference between Sales and Marketing.



- Ms Anupama Valvi Batch (2010-2014) shared her experience in Pharmacovigilance. She discussed about difference between Regulatory affairs and Pharmacovigilance, she also told about the Pharmacovigilance courses conducted by various colleges and job prospects after completion of course.

➤ **Session on 11.04.19**
Marketing Representatives

Dr. Sumantoke Bagchi, CXO, from Agamy Pharma Communications LLP. shared his experience with the students. He explained and guided students about the Medical Training, Scientific & Medical Communications, Clinical Research, Pharmacovigilance, and Regulatory Affairs.